

!" #&/
4;O <548G=>3> 70AB>AC20==O ;V:0@AL:>3> 70A>1C

\$!®
(KOFAN BOSNALIJEK®)

!;:04:

4VNGV @5G>28=8: 1 B01;5B:0
4>?>28=8: :@>E<0;L :C:C@C47O=89, ?>2V4=>, B0;L.; F5;N;>70 :@8AB0;VG=0, :@5<=VN 4V>:A84
:>;>W4=89 1572>4=89, <03=VN AB50@0B.

V:0@AL:0 D>@<0. "01;5B:8.

A=>2=V DV78:>-EVABV: :@C3;V B01;5B:8 1V;>3> :>;L>@C.

\$0@<0:>B5@0?52B8G=0 3@C?0.

=0;35B8:8. 0@0F5B0<>; :>1V=0FVW 157 ?A8E>;5?B8:V2.
>4 "% N0251.

\$0@<0:>;>3VG=V 2;0AB82>ABV.

\$0@<0:>48=0

>D0=>A=0;5:® :><1V=>20=89 ?@5?0@0B, 0:B82=V @5G>28=8 O:>3> 4VNBL A8=5@3VG=>. 0@0F5B0
<>; V ?@>?VD5=07>=<NBL 0=0;35B8G=C, ?@>B870?0;L=C V 60@>7=86C20;L=C 4VN. 5E0=V7<
0=0;35B8G=>W B0 ?@>B870?0;L=>W 4VW ?>2O70=89 7 V=3V1C20==O< A8=B57C ?@>AB03;0=48=V2,
0 60@>7=86C20;L=0 4VO 74V9A=NTBLAO G5@57 F5=B@ B5@<>@53C;OFVW 3V?>B0;0D5W=
28:>=CT C FV9 :><1V=0FVW AB82C A8AB5:@5<0, =0 @5A?V@0B>@=89 V F8@:C;OB>@=89 F5=B@8.
\$0@<0:>:V=5B8:0.

#AV :>5=B8 B01;5B>: >D0=>A=0;5:® H284:> 01A>@1CNBLAO 7V H;C=:>2>:-8H:>2>3> B@0:BC. \$0@
<0F52B8G=0 @>7@>1:0 ?@5?0@0BC A?@O<>20=0 =0 ?@8A:>@5=5 @>7G8=5==O B0 01A>@1FVN
4VNG8E :>5=BV2. 0@0F5B0<>; 4>AO30T 5D5:B82=>W :>=F5=B@0FVW C ?;072V G5@57 60 E28;8=,
?@>?VD5=07>=< B0 :>D5W= G5@57 30 E28;8=.

0@0F5B0<>; H8@>: @>7?>2AN46CTBLAO C A8AB5<0E >@30=V7?VD5=07>=< 4>1@5 ?@>=8:0T C
A8=>2V0;L=V B0 AC3;>1=V AB@C:BC@8. >D5W= @>7?>4V;OTBLAO ?> 2AVE B:0=8=0E >@30=V7
=8:0T :@V7L 35<0B>5=F5D0;VG=89 10@T@. #AV 4VNGV @5G>28=8 ?@>=8:0NBL :@V7L
?;0F5=B0@=89 10@T@ B0 C 3@C4=5 <>;>:.

V>B@0=AD>@<0FVO ?0@0F5B0<>;C 2V41C20TBLAO C ?5GV=FV, ?@>4C:B8<5B01>;V7=N30BV2
3;N:C@>=>2>W B0 AV@G0=>W :8A;>B 282>4OBLAO V7 A5G5N. VB8<0NBL =86GC A?@>>6=VABL
4> 3;N:C@>=V70FVW ?0@0F5B0<>;C, =V6 4>@>A;V.

@>?VD5=07>=< B0 :>D5W= B0:>6 <5B01>;V7CNBLAO C ?5GV=FV, ?@>4C:B8<5B01>;V74OBLAO V7
A5G5N.

;V=VG=V E0@0:B5@8AB8:8.

>:070==O.

>;53H5==O 1>;N: 3>;>2=89 V 7C1=89 1V;L, <5=AB@C0;L=89 1V;L, ?VA;O>?5@0FV9=89 B0 @52
<0B8G=89 1V;L. >;53H5==O 1>;N B0 7=865==O ?V428I5=>W B5

@>B8?>:070==O.

V4><0 ?V428I5=0 GCB;82VABL 4> ?V@07>;>=C B0 4> ?>4V1=8E @5G>28= (D5=07>=C, 0
D5=07>=C, <5B0;C), 0 B0:>6 4> D5=V;1CB07>=C, 0F5B8;A0;VF8;>2>W :8A;>B8 B0 4> 1C4L-
O:>3> V=H>3> :>=5=B0 ?@5?0@0BC;
- 45DVF8B 3;N:>7>-6-D>AD0B-453V4@>35=078;
- BO6:0 ?5GV=:>20 =54>AB0B=VABL (<9 10;V2 70 H:0;>N '09;40-□N);
- BO6:V ?>@CH5==O DC=:FVW ?5GV=:8 (E@>=VG=89 0;>3>;V7<, 35?0B8B);
- BO6:0 =8@:>20 =54>AB0B=VABL;
- 2@>465=0 3V?5@1V;V@C1V=5AB@0 ?5GV=:>20 ?>@DV@VO, ?0=:@50B8B;
- 70E2>@N20==O :@>2V, ?@83=VG5==O :VAB:>2>>7:>2>3> :@>2>B2>@5==O (;59:>?5=VO, 0=5

- AB0=8, I> AC?@>2>46CNBLAO ?@83=VG5==O< 48E0==O, 70:@8B>:CB>20 3;0C:><0, -
2=CB@VH=L>G5@5?=0 3V?5@B5=7VO, 3>AB@89 V=D0@:B :0@40, VH5@>10 A5@FO,
>@30=VG=V 70E2>@N20==O A5@F52>-AC48==>W A8AB5<8, 45:>20=0 A5@F520
=54>AB0B=VABL, BO6:89 0B5@>A::5@>7, AE8;L=VABL 4> A?07
- 1@>=EV0;L=0 0AB<0, E@>=VG=89 @8=VB, :@>?82O=:0;
- AB0=8 ?V428I5=>3> 71C465==O, ?>@CH5==O A=C. ?V;5?AVO. ;:>3>;V7;
- 3V?5@B@>DVO ?5@542>W 70;>78 V7 70B@8N A5GV, FC:@>289 4V015B, 7=0G=89
3V?5@B8@5>7;
- =5 70AB>A>2C20B8 @07>< 7 B@8F8;;VG=8<8 0=B845?@5A0=B0<8, 15B0-1;>:0B>@0<8,
V=3V1VB>@0<8 B0 ?@>BO3>< 2 B86=V2 ?VA;O ?@8?8=5==O 70AB>AC20==O V=3V1VB>@V2 ;
- ;VB=V9 2V:.

70T<>4VO 7 V=H8<8 ;V:0@AL:8<8 70A>10<8 B0 V=HV 2848 270T<>4V9.

@8 70AB>AC20==V B01;5B>: >D0= >A=0;5;@, O: V V=H8E 0=0;35B8:V2, =5 A;V4 ?@89<0B8 0;>3>;L
G5@57 =5?5@5410GC20=VABL V=482V4C0;L=>W @50:FVW.
=B8AC4><=V ?@5?0@0B8 (2;:NG0NG8 D5=VB>W=, 10@1VBC@0B8, :0@10<075?V=), I> AB8A>
<0;L=8E D5@<5=BV2 ?5GV=:8, @8D06 0;>3>;L C =04ABV <>6CBL ?>A8;N20B8 B>:A8G=89 2?;82
?0@0F5B0<>;C =0 ?5GV=:C 2=0A;V4>: ?V428I5==O ABC?5=O ?5@5B2>@5==O ?@5?0@0BC =0
35?0B>B>:A8G=V <5B01>;VB8, =02VBL ?@8 70AB>AC20==V 157?5G=8E 4>7. @8 >4=>G0A=>
AC20==V ?0@0F5B0<>;C V7 35?0B>B>:A8G=8<8 70A>10<8 71V;LHCTBLAO B>:A8G=89 2?;82
?@5?0@0BV2 =0 ?5GV=:C. 4=>G0A=5 70AB>AC20==O 28A>:8E 4>7 ?0@0F5B0<>;C 7 V7>=V0784><
?V428ICT @878: @>728B:C 35?0B>B>:A8G=>3> A8=4@>
>2V;L=5 28?>@>6=5==O H;C=:0, O: ?@8 ?@89>?0=B5W=C, <>65 C?>2V;L=8B8 01A>@1FVN ?0@0F5B0
<>;C B0 70B@8<0B8 ?>G0B>: 9>3> 4VW. @8A:>@5=5 28?>@>6=5==O H;C=:0, O: ?@8 ?@89>@1FVW.
(284:VABL 2A<>:BC20==O ?0@0F5B0<>;C <>65 71V;LHC20B8AO 4>=>< V 7<5=HC20B8AO -
E>;5AB8@0<.

@8 :><1V=C20==V 7 E;>@0;>< <>65 ?>4>268B8AO 282545==O FL>3> ?@5?0@0BC 7V 71V;LH5==O<
@878:C B>:A8G=>ABV.
70T<>4VO ?0@0F5B0<>;C B0 20@D0@8=C 01> ?>EV4=8E :C<0@8=C <>65 ?@8725AB8 4> ?V428I5==O
@878:C :@>2>B5GV. ">

8?04:8 =59B@>?5=VW B@0?;ONBLAO G0ABVH5 ?@8 >4=>G0A=>
0@1VBC@0B8 7<5=HCNBL 60@>7=86C20;L=89 5D5:B ?0@0F5B0<>;C.
>D5W= 7=86CT 5D5:B ?>V>W4=8E 0=0;35B8:V2, 0=:AV>;VB8:V2, A=>4V9=8E B0 A540B82=8E
70A>1V2, T 0=B03>=VAB< 70A>1V2 4;O =0@:>7C B0 V=H8E ?@5?0@0BV2, I> ?@83=VGCNBL &! (C
B>1V2), 0 B0:>6 ?@5?0@0BV2 045=>78=C, "\$; 7=86CT :>=F5=B@0FVN ;VBVN 2 :@>2V.
>D5W= ?>A8;NT B0EV:0@4VN, A?@8G8=5=C A8<), B8@>:A8=>DV;V=C. >D5W= ?>A8;NT <>6;82VABL
@>728B:C 70;56=>ABV 2V4 @5G>28= B8?C 5D54@8=C. 4=>G0A=5 ?@87=0G5==O 450:8E
V=3V1VB>@V2 3V@078 <>65 ?@>4>268B8 282545==O :>D5W=C B0 9>3> <5B01>;VBC ?0@0:A0=B8=C.
>D5W= ?>A8;NT 5D5:B (?>:@0ICT 1V>4>ABC?=VABL) 0=0;35B8:V2-0=B8?V@5B8:V2, ?>:@0ICT 2A
<>:BC20==O 5@3>B03> B@0:BC, ?>B5=VFN 5D5:B8 ?>EV4=8E :A0=B8=C, 0;LD0- B0 15B0-04@5=>
1V2, ?V428ICT B8@5>W4=89 5D5:B B8@5>B@>?=8E 70A>1V2. 4>?CI5==O ?@> 740B=VABL :>D5W=C
?V428IC20B8 @878: @>728B:C 70;56=>ABV 2V4 0=0;35B8:V2 B8?C ?0@0F5B0<>;C, >4=0: ;;V=VG=8E
40=8E =0 ?V4B25@465==O FL>3> =54>AB0B=L>.

VO ?@>?VD5=07>=C ?>A8;NTBLAO ?@8 >4=>G0A=>AC20==V A=>4V9=8E 70A>1V2.
@5?0@0B 71V;LHCT 4VN ?5@>@0;L=8E ?@>B84V015B8G=8E 70A>1V2 (B>;1CB0@?@>?070@0;L=8E
0=B8:>03C;O=BV2 =0 7@07>: :C<0@8=C.

5 @5:><5=4CTBLAO >4=>G0A=5 26820==O ;V:0@AL:>3> 70A>1C 7 ?@5?0@0B0<8 B0 V=H8<8 70A>10
<8, O:V AB8

%>G0 =5<0T :;V=VG=8E 40=8E ?@> 270T<>4VN 7 ?@>?VD5=07>=><, ?>2V4><;O;>AO ?@> 270T
<>4VN B0:8E 3@C? ;V:0@AL:8E 70A>1V2 7 V=H8<8 =5AB5@>W4=8<8 ?@>B870?0;L=8<8 70A>10<8:

- V=3V1VB>@8 \$, 15B0-1;>:0B>@8: 7<5=H5==O 0=B83V?5@B5=782=>W 4VW;
- 0=B8B@><1>B8G=V 70A>18, 28;:NG0NG8 A0;VF8;0B8: ?V428I5==O @878:C :@>2>B5GV;
- <5B>B@5:A0B: ?V428I5==O :>=F5=B@0FVW B0 2V4?>2V4=> B>:A8G=>ABV <5B>B@5:A0BC;
- ;VBV9: ?V428I5==O @V2=O ;VBVN C A8@>20BFV :@>2V.

A>1;82>ABV 70AB>AC20==O.

0FVT=BV2 A;V4 ?@>V=D>@ B5, I> 0=0;35B8:8 =5 A;V4 ?@89<0B8 B@820;89 G0A, O:I> F5 =5
?@87=0G5=>;V:0@5@5?0@0B =5 @5:><5=4>20=> ?@89<0B8 4>2H5 7 4=V2 157 :>=AC;LB0FVW
;V:0@O. 5 ?5@528IC20B8 707=0G5=8E 4>7.
"@820;5 70AB>AC20==O 0=0;35B8:V2 I> 70E, <>65 ?@8725AB8 2 >:@5<8E 28?04:0E 4> <548:0
<5=B>7=>W =5D@>?0BVW 01> =5>1>@>B=>W =8@:>2>W =54>AB0B=>ABV.%2>@8<, O:V
AB@0640NBL =0 70E2>@N20==O =8@>;, =5>1EV4=> ?@>:>=AC;LBC20B8AO 7 ;V:0@5< 4> ?>G0B:C
70AB>AC20==O ?0@0F5B0<>;C, >A:V:L:8 <>65 1CB8 ?>B@V1=8< :>@53C20==O 4>78. 5>1EV4=>
70157?5G8B8 ?>ABV9=89 <=>VB>@8=3 DC=:FV>=0;L=>3> AB0=C =8@>..
@89>< ?@>BO3>< 1V;LH B@820;>3> G0AC, =V6 @5:><5=4>20=>, <>65 ?@8725AB8 4> BO6:>3>
CA:;04=5==O 7 1>:C ?5GV=:8, B0:>3> O: F8@>7. >AB@5 01> E@>=VG=5 ?5@54>7C20==O <>65
?@8725AB8 4> BO6:>3> 35?0B>B>:A8G=>3> 5D5:BC, V=>4V 7 ;5B0;L=8< =0A;V4:> 5>1EV4=>
?>@048B8AO 7 ;V:0@5< I>4> <>6;82>ABV 70AB>AC20==O ?@5?0@0BC ?0FVT=B0< 7 ?>@CH5==O<8
DC=:FVW ?5GV=:8.
0FVT=B0< V7 70E2>@N20==O<8 ?5GV=:8 01> V=D5:FVO<8, ?@8 O:8E 2V41C20TBLAO C@065==O
?5GV=:8, B0:8<8 O: 2V@CA=89 35?0B8B, =5>1EV4=> ?@>:>=AC;LBC20B8AO 7 ;V:0@5< 4> ?>G0B:C
70AB>AC20==O ?@5?0@0BC. &8< ?0FVT=B0< <>65 1CB8 =5>1EV4=5 ?5@V>48G=5 287=0G5==O
DC=:FVW ?5GV=:8 ?@>BO3>< 70AB>AC20==O 28A>:8E 4>7 ?@5?0@0BC 01> ?@>BO3>< B@820;>3>
;V:C20==O. 0FVT=B0< 7 ?5GV=:>2>N =54>AB0B=VABN ;53:>3> B0 A5@54=L>3> ABC?5=O BO6:>ABV
(< 9 10;V2 70 H:0;>N '09;40-□N) =5>1EV4=> 70AB>A>2C20B8 ?@5?0@0B 7 >15@56=VABN. V4 G0A
70AB>AC20==O ?0@0F5B0<>;C 2 A8@>20BFV :@>2V <>65 ?V428IC20B8AO @V25=L ".
5@54 70AB>AC20==O< ?@5?0@0BC =5>1EV4=> ?>@048B8AO 7 ;V:0@5<, O:I> ?0FVT=B 70AB>A>2CT
20@D0@8= 01> ?>4V1=V ?@5?0@0B8, O:V <0NBL 0=B8:>03C;O=B=89 5D5:B.
"@820;5 70AB>AC20==O 28A>:8E 4>7 <>65 ?>H:>46C20B8 ?5GV=:C B0 =8@:8. # 28?04:0E, :>;8
?V428ICTBLAO =8@:>289 >:8A=89 AB@5A B0 7=86CNBLAO 70?0A8 3;CB0BV=>C 2 ?5GV=FV,
=0?@8:;04 ?@8 >4=>G0A=>AC20==V 45:V;L:>E ;V:0@AL:8E 70A>1V2, 0:;>3>;V7FC:@>2>728B:C
35?0B>B>:A8G=>3> 5D5:BC ?0@0F5B0<>;C C B5@0?52B8G=8E 4>70E. # ?0FVT=BV2 7 BO6:8<8
V=D5:FVO<8, B0:8<8 O: A5?A8A, ?@8 ?@89>
878: =59B@>?5=VW B0 03@0=C;>F8B>7C VA=CT ?5@5206=> G5@57 ?@8ACB=VABL
?@>?VD5=07>=C. /:I> B0:0 @50:FVO 2V41C20TBLAO ?VA;O ?@89>BV, ?5@V0=0;L=V 01AF5A8, 7
<5=H5==O :V;L:>ABV 3@0=C;>F8BV2 :(@>2V), A;V4 =5309=> ?@8?8=8B8 ?@89>< ?@5?0@0BC.
?8A0=V ?>1VG=V 5D5:B8 70728G09 >1>@>B=V V 7=8:0NBL C?@>4>26 1-2 B86=V2.
V4 G0A ;V:C20==O ?@5?0@0B<=5 @5:><5=4CTBLAO 26820B8 =04W2, I> D5W= (:020, G09). &5 <>65
A?@8G8=8B8 ?>@CH5==O A=C, B@5<>@, A5@F518BBO. @8 28=8:=5==V B0EV:0@4VW A;V4
=5309=> ?@8?8=8B8 ?@89>< ?@5?0@0BC. # GCB;828E 4> :>D5W=C >AV1 01> B8E, O:V =5 26820;8 FN
@5G>28=C, A?>AB5@V30TBLAO 1V;LH0 AE8;L=VABL 4> @>728B:C ?>1VG=8E 5D5:BV2 :>D5W=C.
!;V4 C=8:0B8 70AB>AC20==O V=H8E ?@5?0@0BV2, I>
"@820;5 70AB>AC20==O 0=0;35B8:V2 4;O ;V:C20==O 3>;>2=>3> 1>;N <>65 A?@8G8=8B8 E@>=VG=89
3>;>2=89 1V;L. /:I> 3>;>2=89 1V;L AB0T ?>ABV9=8<, A;V4 725@=CB8AO 4> ;V:0@O.
>A>1;82>N >15@56=VABN =5>1EV4=> 70AB>A>2C20B8 ?@5?0@0B ?0FVT=B0< V7 70E2>@N20==O<8
A5@FO C ?>T4=0==V 7 70B@8N @V48=8 B0 =01@O:0<8, ?@8 3V?5@GCB;82>ABV =5309=>3> B8?C
01> ?@8 ?@83=VG5==V :VAB:>2>3> <>7:C 2 0=0<=57V, ?@8 70E2>@N20==OE B@02=>3> B@0:BC 01>
?@8 AE8;L=>ABV 4> CB2>@N20==O 28@07>: 2 0=0<=57V. # E2>@8E =0 ?>;V=>78 T ?V428I5=89 @878:
@>728B:C 0;5@3VG=>W @50:FVW. C;8 ?>2V4<;5==O ?@> >:@5=EV0;L=>W 0AB<8,
0=0DV;0:B8G=>3> H>:C C GCB;828E >AV1, ?>2O70=V 7 ?@89><<;V:0@AL:8E 70A>1V2, I>
?VD5=07>= B0 ?0@0F5B0<>;. /:I> A8<8 =5 7=8:0NBL, =5>1EV4=> 725@=CB8AO 4> ;V:0@O.
@5?0@0B <>65 2?;820B8 =0 @57C;LB0B8 ;01>@0B>@=8E 4>A;V465=L I>4> 22V 3;N:>78 B0 A5G>2>W
:8A;>B8.
>AV1, AE8;L=8E 4> 26820==O 0:;>3>;L=8E =0?>W2, ?V428ICTBLAO @878: @>728B:C
35?0B>B>:A8G=>ABV. 878: ?5@54>7C20==O =091V;LH89 C ?0FVT=BV2 7 =5F8@>B8G=8< 0:;>3>;L=8<
70E2>@N20==O< ?5GV=:8.

0AB>AC20==O C ?5@V>4 203VB=>ABV 01> 3>4C20==O 3@C44N.

A:V;L:8 40=8E I>4> 157?5:8 ?@89>

>=5=B8 ;V:0@AL:>3> 70A>1C ?@>=8:0NBL C 3@C4=5 <>;>:, B>1EV4=>ABV 70AB>AC20==O
?@5?0@0BC A;V4 ?@8?8=8B8 3>4C20==O 3@C44N.

40B=VABL 2?;820B8 =0 H284:VABL @50:FVW ?@8 :5@C20==V 02B>B@0=A?>@B>< 01> V=H8<8
<5E0=V7<0<8.

0AB>AC20==O ?@5?0@0BC <>65 7<5=H8B8 H284:VABL @50:FV9 B0 A?@8G8=8B8 70?0<>@>G5==O,
B>B@V1=0 >15@56=VABL ?@8 :5@C20==V B@0=A?>@B=8<8 70A>10<8 01> @>1>BV 7 V=H8<8
B>G=8<8 <5E0=V7<0<8.

!/?>AV1 70AB>AC20==O B0 4>78.

"01;5B:8 ?@89<0B8 2=CB@VH=L>, 70?820NG8 2>4>N 01> V=H>N @V48=>N.

>@>A;8< ?@87=0G0B8 ?> 1-2 B01;5B:8.

VBO< 2V:<< 12-16 @>:V2 ?@87=0G0B8 ?> 1 B01;5BFV.

/:I> =5>1EV4=>, FN 4>7C <>6=0 ?>2B>@8B8 4> 3 @07V2 =0 4>1C.

"@820;VABL ;V:C20==O 287=0G0T ;V:0@ V=482V4C0;L=>, 0;5 ;V:C20==O =5<0T ?5@528IC20B8 7 4=V2.

VB8.

@5?0@0B =5 70AB>A>2C20B8 4VBO< 2V:<< 4> 12 @>:V2.

5@54>7C20==O.

7=0:8: 1;V4VABL H:V@8, =C4>B0, 1;N20==O, 1V;L C 682>BV, ?>@CH5==O 7 1>:C F5=B@0;L=>W

=5@2>2>W A8AB5<8 (?@83=VG5==O &! 01> ?A8E<>B>@=5 71C465==O, A>=;82VABL 01>

157A>==O, 70?0<>@>G5==O, ?>@CH5==O A2V4<>ABV, =5@2>7=VABL, 70=5?>:>T==O, B@5<>@,

3V?5@@5D;5:AVO, AC4<8), ?>@CH5==O A5@F52>3> @8B;VO), ?V428I5=5 ?>B>284V;5==O,

7=865==O 0@B5@V0;L=>3> B8A:C, ?>@CH5==O 7>@C B0 >@VT=B0FVW.

#@065==O ?5GV=:8 <>6;825 C 4>@>A;8E, O:V ?@89=O;8 10 3 V 1V;LH5 ?0@0F5B0<>;C, B0 C 4VB59,

O:V ?@89=O;8 ?>=04 150 <3/:3 <0A8 BV;0. # ?0FVT=BV2 7 D0:B>@0<8 @878:C (B@820;5 ;V:C20==O

:0@10<075?V=><, D5=>10@1VB>=><, D5=VB>W=><, ?@8=><, @8D0<, 72V@>1>T< 01> V=H8<8

;V:0@AL:8<8 70A>10<8, I> V=4C:CNBL D5@<5=B8 ?5GV=:8; @53C;O@=5 7;>26820==O 0;>3>;5<;

3;CB0BV=>20 :0E5:AVO (@>7;048 B@02;5==O, 2VAF84>7, -V=D5:FVO, 3;>4, :0E5:AVO)) ?@89< 5 3

01> 1V;LH5 ?0@0F5B0<>;C <>65 ?@8725AB8 4> C@065==O ?5GV=:8.

!8<8 ?5@54>7C20==O ?0@0F5B0<>;< C ?5@HV 24 3>48=8: 1;V4VABL, =C4>B0, 1;N20==O, 0=>@5:AVO

B0 014>=5:@>7, ?V428I5==O 0:B82=>ABV «?5GV=:28E» B@0=A0B@<1V=>2>3> V=45:AC) <>65

?@>028B8AO G5@57 12-48 3>48= ?VA;O ?5@54>7C20==O. @8 BO6:>B@CT==V <>65 ?@>3@5AC20B8

V ?@8725AB8 4> @>728B:C B>:A8G=>W 5=F5D0;>?0BVW, :@>2>28;82V2, 3V?>3;V:5 :<<8 B0

;5B0;L=>3> =0A;V4:C.

>AB@0 =8@:>20 =54>AB0B=VABL V7 3>AB@8< =5:@>7<< :0=0;LHV2 <>65 ?@>02;OB8AO A8;L=8<

?>?5@5:>28< 1>;5<, 35<0BC@VTN, ?@>B5W=C@VTN V 7028B8AO =02VBL ?@8 2V4ACB=>ABV

BO6:>3> C@065==O ?5GV=:8. V47=0G0;8AO B0:>6 A5@F520 0@8B

@8 4>23>B@820;>AC20==V C 25;8:8E 4>70E 7 1>:C A8AB5<8 :@>2>B2>@5==O <>6;8289 @>728B>:

0?;0AB8G=>W 0=5<1>F8B>?5=VW, ?0=F8B>?5=VW, 03@0=C;>F8B>7C, ;59:>?5=VW, =59B@>?5=VW.

@8 ?@89>7 7 1>:C &! - 70?0<>@>G5==O, ?A8E<>B>@=5 71C465==O V ?>@CH5==O >@VT=B0FVW;

7 1>:C A5G>284V;L=>W A8AB5<8 - =5D@>B>:A8G=VABL (=8@:>20 :>;V:0, V=B5@AB8FV0;L=89

=5D@8B, ?0?V;O@=89 =5:@>7).

@8 ?5@54>7C20==V =5>1EV4=> =040B8 ?0FVT=BC H284:C <548G=C 4>?><>3C. 0FVT=B0 A;V4

=5309=> 4>AB028B8 C ;V:0@=N, =02VBL O:I> A8<8 2V4ACB=V. !8<8 <>6CBL 1CB8 >1<565=V

=C4>B>N B0 1;N20==O< 01> <>6CBL =5 2V4>1@060B8 BO6:>ABV ?5@54>7C20==O G8 @878:C

C@065==O >@30=V2.

V:C20==O: ?@><820==O H:C=:0 7 ?>40;LH8< 70AB>AC20==O< 0:B82>20=>3> 2C3V;;O. !;V4

@>73;O=CB8 ;V:C20==O 0:B82>20=8< 2C3V;;O<, O:I> =0470 ?0@0F5B0<>;C 1C;0 ?@89=OB0 C <560E 1

3>48=8. >=F5=B@0FVN ?0@0F5B0<>;C C ?;072V A;V4 2848=8 01> ?V7=VH5 ?VA;O ?@89>

=F5=B@0FVW T =54>AB>2V@=8<8). V:C20==O N-0F5B8;F8AB5W=>< <>6=0 70AB>AC20B8

?@>BO3<< 24 3>48= ?VA;O ?@89>BC @V7:> 7=86CTBLAO ?VA;O FL>3> G0AC. @8 =5>1EV4=>ABV

?0FVT=BC 2=CB@VH=L>25==> 22>48B8 N-0F5B8;F8AB5W= 73V4=> 7V 2AB0=>2;5=8< ?5@5;V:<< 4>7.

@8 2V4ACB=>ABV 1;N20==O <>6=0 70AB>AC20B8 <5BV=>V= ?5@>@0;L=> O: 2V4?>2V4=C

0;LB5@=0B82C C 2V440;5=8E @09>=0E ?>70 ;V:0@=5N.

5;8:V 4>78 :>D5W=C <>6CBL A?@8G8=8B8 1V;L 2 5?V30AB@0;L=V9 4V;O=FV, 1;N20==O, 4VC@57,

?@8A:>@5=5 48E0==O, 5:AB@0A8AB>;VN, B0EV:0@4VN 01> A5@F52C 0@8B2C A8AB5

5>1EV4=> ?@<<8B8 H;C=>;, @5:><5=4>20=0 >:A835=>B5@0?VO, ?@>2>48BLAO A8<0B8G=0

B5@0?VO, 7030;L=>?V4B@848, 4;O ?>;53H5==O :0@4V>B>:A8G=>3> 5D5:BC 0=B03>=VAB8 15B0-

04@5=>@5F5?B>@V2, ?@8 AC4<<0E 4V075?0

>1VG=V @50:FVW.

>D0=>A=0;5:® 70728G09 ?5@5=>A8BLAO 4>1@5, 0;5 2 >:@5<8E 28?04:0E <>6CBL 28=8:=CB8 B0:V
?>1VG=V 5D5:B8:
7 1>:C H;C=:>2>-.8H:>2>3> B@0:BC: ?5GVO, 1V;L 2 5?V30AB@VW, =C4>B0, 1;N20==O, 2B@0B0
0?5B8BC, A?07<8 H;C=:>2>-.8H:>2>3> B@0:BC;
7 1>:C 35?0B>1V;V0@=>W A8AB5<8: ?>@CH5==O DC=:FVW ?5GV=:8, ?V428I5==O 0:B82=>ABV
«?5GV=:>28E» D5@<5=BV2, O: ?@028;>, 157 @>728B:C 6>2BO=8FV, 35?0B>=5:@>7 (4>7>70;56=89
5D5:B), ?5GV=:>20 =54>AB0B=VABL, 6>2BO=8FO; ?@8 4>23>B@820;>AC20==V 157 <548G=>3>
:=B@>;N <>6;8289 @>728B>: 35?0B>DV1@>7C, F8@>7C (4> D0B0;L=>3> =0A;V4:C);
7 1>:C =5@2>2>W A8AB5<8 (70728G09 @>72820TBLAO ?@8 ?@89>7): 157A>==O, =5A?>:V9, 70?0
<>@>G5==O;
7 1>:C A8AB5<8 :@>2>B2>@5==O: 3@0=C;>F8B>?5=VO, 0=5F8B>7; AC;LD0B35<>3;>1V=57, 7048H:0,
1>;V 2 A5@FV), 35<>;VB8G=0 0=5<1>F8B>?5=VO, A8=FV 01> :@>2>B5GV;
0;5@3VG=V @50:FVW: H:V@=89 A25@1V6, 28A8?0==O =0 H:V@V V A;87>28E >1>;>=:0E (70728G09
35=5@0;V7>20=89 28A8?, 5@8B5<0B>7=89, :@>?82O=:0), 0=3V>=52@>B8G=89 =01@O:, @50:FVW
3V?5@GCB;82>ABV.:@>5<8E 28?04:0E C 45O:8E E2>@8E <>6;8289 @>728B>: @<=>W 5@8B5<8 (C
B.G. A8=4@>=A>=0), 5?V45@<0;L=>3> =5:@>;V7C (A8=4@>< 09T;;0), 0=0DV;0:AVW;
7 1>:C 5=4>:@8==>W A8AB5<8: 3V?>3;V:5 3V?>3;V:5W :<8;
7 1>:C A5@F52>-AC48==>W A8AB5<8: B0EV:0@4VO, 0@8B3> B8A:C, 2V4GCBBO ?@8A:>@5=>3>
A5@F518BBO;
7 1>:C A5G>284V;L=>W A8AB5<8: ?@8 ?@89>7 <>6;82V ?@>O28 =5D@>B>:A8G=>ABV (=8@:>20
:>;V:0, V=B5@AB8FV0;L=89 =5D@8B, 70?V;O@=89 =5:@>7);
7 1>:C 48E0;L=>W A8AB5<8: <>6;8289 @>728B>: 1@>=E>A?07 0F5B8;A0;VF8;>2>W :8A;>B8 B0 4>
V=H8E =5AB5@>W4=8E ?@>B870?0;L=8E 70A>1V2.
4=>G0A=89 ?@89>< ?@5?0@0BC 2 @5:><5=4>20=8E 4>70E 7 ?@>4C:B0<8, I> D5W=, <>65 ?>A8;8B8
>?>1VG=V 5D5:B8, 7C<>2;5=V :>D5W=><, B0:V O: 70?0<>@>G5==O, ?V428I5=0 71C4;82VABL,
157A>==O, =5A?>:V9, B@82>30, @>74@0B>20=VABL, 3>;>2=89 1V;L, ?>@CH5==O 7 1>:C H;C=:>2>-
:8H:>2>3> B@0:BC V ?@8A:>@5=5 A5@F518BBO.
;5 ?5@V>48G=5 :>@>B:>B5@25 70AB>AC20==O C @5:><5=4>20=8E 4>70E B01;5B>: >D0=>A=0;5:®
70728G09 =5 A?@8G8=OT @>728B:C ?>1VG=8E 5D5:BV2.

"5@ABV.5 @>:V2.

#<>28 715@V30==O.

15@V30B8 C =54>ABC?=>!.
#?0:>2:0. > 10 B01;5B>: C 1;VAB5@V, ?> 1 1;VAB5@C 2 :0@B>==V9 :>@>1FV.

0B53>@VO 2V4?CA:C. 57 @5F5?B0.

8@>1=8:.

>A=0;5: 4.4./Bosnalijek d.d.

VAF57=0E>465==O 28@>1=8:0 B0 9>3> 04@5A020465==O 4VO;L=>ABV.

71000, !0@0T2>, .:VG520, 53, >A=VO V 5@F53>28=0/
71000, Sarajevo, Jukiceva, 53, Bosnia and Herzegovina.

@54AB02=8: 70O2=8:0: office@bosnalijek.com.ua