

!" #&/
4;O <548G=>3> 70AB>AC20==O ?@5?0@0BC

&!"«»
(CISPLATIN «EBEWE»)

!;:04:
4VNG0 @5G>28=0: cisplatin;
1 <; :=F5=B@0BC 4;O @>7G8=C 4;O V=DC7V9
4>?>28=8: =0B@VN E;>@84, :8A;>B0 E;>@8AB>2>4=520 @>72545=0, 2>40 4;O V=T: FV9.

V:0@AL:0 D>@<0. :=F5=B@0B 4;O @>7G8=C 4;O V=DC7V9.

\$0@<0:>B5@0?52B8G=0 3@C?0. =B8=5>?;0AB8G=V 70A>18. !?>;C:8 ?;0B8=8.
>4 "L01X A01.

;V=VG=V E0@0:B5@8AB8:8.

>:070==O.

- ?>H8@5=89 01> <5B0AB0B8G=89 @0: OTG:0;
- ?>H8@5=89 01> <5B0AB0B8G=89 @0: OTG=8:0;
- ?>H8@5=89 01> <5B0AB0B8G=89 @0: A5G>2>3>
- ?>H8@5=89 01> <5B0AB0B8G=89 ?;>A:;>;VB8==89 @0: 3>;>28 B0 H8W;
- ?>H8@5=89 01> <5B0AB0B8G=89 =54@V1=>;;VB8==89 @0: ;535=L;
- ?>H8@5=89 01> <5B0AB0B8G=89 4@V1=>;;VB8==89 @0: ;535=L;
- ;V:C20==O F5@2V:0;L=8E ?CE;8= C :<1V=0FVW 7 ?@><5=52>N B5@0?VTN.

?0B8= <>6=0 70AB>A>2C20B8 O: A0<>ABV9=>, B0: V C :<1V=>20=V9 B5@0?VW.
@5?0@0B 70AB>A>2CTBLAO 4;O ;V:C20==O 4>@>A;8E B0 4VB59.

@>B8?>:070==O.

- V428I5=0 GCB;82VABL 4> F8A?;0B8=C 01> 4> V=H8E ?@5?0@0BV2, O:V 01> 1C4L-O:89 :=>5=B ?@5?0@0BC, 2 0=0<=57V.
- >@CH5==O DC=:FVW =8@>: (:;V@5=A :@50B8=V=C < 60 <;/E2).
- 53V4@0B0FVO >@30=V71V30==O @>728B:C A5@9>7=8E ?>@CH5=L DC=:FVW =8@>: =5>1EV4=0 ?5@54- V ?>AB3V4@0B0FVO).
- @83=VG5==O DC=:FVW :VAB:>2>3><>7:C.
- >@CH5==O A;CEC.
- 59@>?0BVO, A?@8G8=5=0 ;V:C20==O< F8A?;0B8=><.
- 5@V>4 203VB=>ABV B0 3>4C20==O 3@C44N.
- 0AB>AC20==O @07>< 7 20:F8=>N ?@>B8 6>2B>W ;8E><0=:8 V ?@>2545==O ?@>DV;0:B8G=>W B5@0?VW D5=VB>W=><.

!?!>AV1 70AB>AC20==O B0 4>78.

?0B8= «1525», :=>F5=B@0B 4;O ?@83>BC20==O @>7G8=C 4;O V=DC7V9, ?5@54 70AB>AC20==O< A;V4 @>72>48B8.

@83>BC20==O @>7G8=C 4;O V=DC7V9.

?0B8= «1525» ?5@54 70AB>AC20==O< =5>1EV4=> @>725AB8 2 0A5?B8G=8E C<>20E. @8 ?@83>BC20==V V 22545==V @>7G8=C 4;O V=DC7V9 =5 <>6=0 28:>@8AB>2C20B8 28@>18 <548G=>3> ?@87=0G5==O G0AB8=8, O:8E 2>=8 <>6CBL :=>B0:BC20B8 7 ?@5?0@0B<< (F5 AB>ACTBLAO A8AB5< 4;O 2=CB@VH=L>25==8E V=DC7V9, 3>;>;, :0B5B5@V2, H?@8FV2). 5>1EV4=C :V;L:VABL :=>F5=B@0BC 4;O @>7G8=C 4;O V=DC7V9, @>7@0E>20=C 73V4=> 7 =02545=8 <8 @5:><5=40FVO<8, @>725AB8 1-2 ; 0,9 % @>7G8=C =0B@VN E;>@84C 01> AC7G8=C =0B@VN E;>@84C V 5 % @>7G8=C 3;N:>78 C A?V22V4=>H5==V 1: 1 (C B0:>7G8=V :=>F5=B@0FVO =0B@VN E;>@84C AB0=>28BL 0,45 %, 0 3;N:>78 2,5 %).

@07V =5<>6;82>ABV 3V4@0B0FVW ?5@54 22545==O< F8A?;0B8=C :=F5=B@0B B0:>6 <>65 1CB8 @>72545=89 AC7G8=C =0B@VN E;>@84C V 5 % @>7G8=C <0=VB>;C C A?V22V4=>H5==V 1:1 (C B0:>7G8=V :=F5=B@0FVO =0B@VN E;>@84C AB0=>28BL 0,45 %, 0<0=VB>;C 2,5 %). >7G8=8 4;O V=DC7V9 7 :=F5=B@0FVTN F8A?;0B8=C 0,1 <3/<;, ?@83>B>20=V H;OE<< @>72545==O ?0B8=C «1525» 0,9 % @>7G8=<< =0B@VN E;>@84C, AC7G8=C =0B@VN E;>@84C V 5 % @>7G8=C 3;N:>78 C A?V22V4=>H5==V 1:1 T DV78G=> V EV AB01V;L=8<8 ?@>BO3<< 28 4V1, 0 @>72545=V AC 7G8=C =0B@VN E;>@84C V 5 % @>7G8=C <0=VB>;C C A?V22V4=>H5==V 1:1, - ?@>BO3<< 3 4V1 C @07V 715@V30==O C 70E8I5=>. 1V>;>3VG=>W B>G:8 7>@C @>7G8= 4;O V=DC7V9 =5>1EV4=> 22>48B8 >4@07C 6 ?VA;O ?@83>BC20==O. /:I> @>7G8= =5 28:>@8AB>2CTBLAO =5309=>, 70 B@820;VABN B0 C<>20<8 9>3> 715@V30==O ?>28=5= AB568B8 <548G=89 ?5@A>=0; 01> ;V:0@. 0728G09 G0A 715@V30==O =5 ?>28=5= ?5@528IC20B8 24 3>48=8 ?@8 B58 °C, O:I> BV;L:8 @>7G8= =5 3>BC202AO C :=B@>;L>20=8E V 0B5AB>20=8E 0A5?B8G=8E C<>20E. >6=0 70AB>A>2C20B8 ;8H5 ?@>7>@V B0 15710@2=V @>7G8=8 157 2848<8E <5E0=VG=8E 2;;NG5=L. >7G8= 4;O V=DC7V9 ?@87=0G5=89 ;8H5 4;O >4=>@07>2>3> 28:>@8AB0==O. >72545=89 @>7G8= <>6=0 22>48B8 ;8H5 H;OE<< 2=CB@VH=L>25==>3> 2;820==O.

>78 4;O 4>@>A;8E B0 4VB59

>78 F8A?;0B8=C 287=0G0B8 70;56=> 2V4 =>7>;>3VW, >GV:C20=>W @50:FVW ?0FVT=B0 =0 B5@0?VN, 0 B0:>6 7 >3;O4C =0 B5, 70AB>A>2CTBLAO F8A?;0B8= C 283;O4V <=>B5@0?VW G8 O: A;;04>20 :> <1V=>20=>W EVB5@0?VW. 02545=V =86G5 4>78 @5:<<5=4>20=V O: 4;O 4>@>A;8E, B0: V 4;O 4VB59. @8 <=>B5@0?VW @5:<<5=4CNBLAO B0:V AE5<8 ;V:C20==O:

- >4=>@07>25 22545==O 4>78 50-120 <3/<2 ?>25@E=V BV;0 :=6=V 3-4 B86=V;
- I>45==5 22545==O 4>7 15-20 <3/<2 ?>25@E=V BV;0 ?@>BO3<< 5 4=V2 7 ?>2B>@5==O< :C@AV2 :=6=V 3-4 B86=V.

@8 :=<1V=>20=V9 EVB5@0?VW 4>78 ?>28==V 1CB8 =86G8<8. !B0=40@B=0 4>70 AB0=>28BL 20 <3/<2 01> 1V;LH5 >4=>@07>2> :=6=V 3-4 B86=V.

>7?>G8=0B8 =0ABC?=89 :C@A ;V:C20==O<>6=0 ;8H5 ?VA;O :=W >FV=:8 AB0=C ?0FVT=B0 (482.

@>74V; «A>1;82>ABV 70AB>AC20==O»).

0FVT=B8 7 ?>@CH5==O< DC=:FVW =8@>: 01> ?@83=VG5=>N DC=:FVTN :VAB:>2>3> <>7:C @8 @>728B:C ?>@CH5=L DC=:FVW =8@>: 01> ?@83=VG5==V DC=:FVW :VAB:>2>3><>7:C 4>78 ?@5?0@0BC =5>1EV4=> 2V4?>2V4=8< G8=<< 7=86C20B8.

!>AV1 70AB>AC20==O

;O 2=CB@VH=L>25==>3> 2;820==O

>7G8= 4;O V=DC7V9 <>6=0 22>48B8 ;8H5 H;OE<< 2=CB@VH=L>25==>W :@0?;8==>W V=DC7VW ?@>BO3<< 6-8 3>48=. @>BO3<< 2-12 3>48= 4> 22545==O ?@5?0@0BC V =5 <5=H5 6 3>48= ?VA;O 70:V=G5==O V=DC7VW F8A?;0B8=C A;V4 ?@>2>48B8 045:20B=C 3V4@0B0FVN >@30=V71EV4=0 4;O ?V4B@8AB0B=L>3> 4VC@57C C ?@>F5AV B0 ?VA;O 22545==O F8A?;0B8=C. V4@0B0FVO 74V9A=NTBLAO H;OE<< 2=CB@VH=L>25==>3> 2;820==O >4=>3> 7 B0:8E @>7G8=V2: 0,9 % @>7G8=C =0B@VN E;>@84C 01> AC7G8=C =0B@VN E;>@84C V 5 % @>7G8=C 3;N:>78 C A?V22V4=>H5==V 1:1.

V4@0B0FVO 4> ;V:C20==O F8A?;0B8=<<: 2=CB@VH=L>25==0 V=DC7VO >4=>3> V7 707=0G5=8E @>7G8=V2 7V H284:VABN 100-200<;/3>4 ?@>BO3<< 6-12 3>48= V7 7030;L=8< >1T<< I>=09<5=H5 1 ;. V4@0B0FVO ?VA;O 22545==O ?@5?0@0BC: 2=CB@VH=L>25==0 V=DC7VO I5 2 ; >4=>3> V7 707=0G5=8E @>7G8=V2 7V H284:VABN 100-200<;/3>4 ?@>BO3<< 6-12 3>48=. /:I> ?VA;O 3V4@0B0FVW A5G>284V;5==O <5=H5 70 100-200 <;/3>4, <>65 1CB8 =5>1EV4=8< D>@A>20=89 4VC@57. ;O FL>3> ?0FVT=BC 2=CB@VH=L>25==> 225AB8 37,5 <3 <0=VB>;C C 283;O4V 10 % @>7G8=C (375 <; 10 % @>7G8=C <0=VB>;C) 01> 70AB>A>2C20B8 4VC@5B8:8 70 C<>28 =>@<0;L=>W DC=:FVW =8@>: 0=VB>; 01> 4VC@5B8:8 B0:>6 =5>1EV4=> ?@87=0G0B8 C 28?04:0E, :=;8 4>70 F8A?;0B8=C ?5@528ICT 60 <3/<2 ?>25@E=V BV;0. 5>1EV4=>, I>1 ?0FVT=B 268202 25;8:C :V;L:VABL @V48=8 ?@>BO3<< 24 3>48= ?VA;O 2;820==O F8A?;0B8=C 4;O 70157?5G5==O 4>AB0B=L>3> 284V;5==O A5GV.

>1VG=V @50:FVW.

51060=V ?>1VG=V 5D5:B8 70;560BL 2V4 4>7 F8A?;0B8=C V <>6CBL <0B8 :C

>1VG=V O28I0, ?@> O:V ?>2V4<>;O;>AO, 1C;8: 35<0B>;>3VG=V (;59:>?5=VO, B@<>1>F8B>?5=VO B0
0=52>-.8H:>2V (0=>@5:AVO, =C4>B0, 1;N20==O B0 4V0@5O), @>7;048 A;CEC (A;CE>2V ?>@CH5==O),
=8@:>2V @>7;048 (=8@:>20 =54>AB0B=VABL, =5D@>B>:A8G=VABL, 3V?5@C@8:50=0.
?0FVT=BV2, O:V >B@8B>B>:A8G=VABL <>65 1CB8 A5@9>7=VH>N.
=D5:FVW B0 V=207VW. V47=0G02AO A5?A8A, V=D5:FVW (CA::04=5==O V=D5:FVW ?@825;8 4>
;5B0;L=>3> =0A;V4:C C 450:8E ?0FVT=BV2).
I>:C =8@>: V A5G>284V;L=>W A8AB5<8. 57=0G=V >1>@>B=V ?>@CH5==O DC=:FVW =8@>:
<>6CBL A?>AB5@V30B8AO ?VA;O >4=>@07>2>3> 70AB>AC20==O F8A?;0B8=C C A5@54=VE 4>70E
(20-50 <3/<2 ?>25@E=V BV;0). @8 22545==V F8A?;0B8=C C 28A>:8E 4>70E (50-120 <3/<2 ?>25@E=V
BV;0) 01> I>45==>AC20==V F8A?;0B8=C <>65 @>728=CB8AO =8@:>20 =54>AB0B=VABL 7 =5:@>7<
:0=0;Lfv2, I> ?@>O2;OTBLAO C@5 0=C@VTN. 8@:>20 =54>AB0B=VABL <>65 1CB8 =5>1>@>B=>N.
5D@>B>:A8G=VABL<0T :C=0 <>65 ?@>O2;OB8AO O: G5@57 2-3 4=V, B0: V G5@57 2 B86=V ?VA;O
22545==O ?5@H>W 4>78 F8A?;0B8=C. =>F5=B@0FVW :@50B8=V=C V A5G>28=8 C A8@>20BFV
:@>2V <>6CBL ?V428IC20B8AO. V4@0B0FVO 4> V ?VA;O 22545==O F8A?;0B8=C V 4VC@57 100<;/3>4
01> 1V;LH5 7<5=HCNBL @878: =5D@>B>:A8G=8E C@065=L. VA;O >4=>@07>2>3> 22545==O
F8A?;0B8=C C 4>7V 50 <3/<2 ?>25@E=V BV;0 157 ?@>2545==O 4>AB0B=L>W 3V4@0B0FVW
A?>AB5@V30;8AO A8<8 =5D@>B>:A8G=>ABV. >6;820 3V?5@C@8:5T4=0==V 7 =5D@>B>:A8G=8<8
C@065==O<8 1C;0 2V47=0G5=0 C 25-30 % ?0FVT=BV2.
I>:C A8AB5<8 :@>2V. ?0B8= A?@8G8=OT 4>7>70;56=C V ?5@5206=> >1>@>B=C ;59:>?5=VN, B@<
<1>F8B>?5=VN B0 0=5AC?@5AVO<0T :C>48=>:V 28?04:8 @>728B:C C<1A-?>78B82=>W 35
<>;VB8G=>W 0=51>@>B=>W ?VA;O 70:V=G5==O B5@0?VW). >2V4<>;O;>AO ?@> 35<>;V7, O:89,
<>6;82>, 1C2 A?@8G8=5=89 F8A?;0B8=>:8E 4>70E <>6;825 BO6:5 ?@83=VG5==O DC=:FVW :VAB:>2>3>
<>7:C (2;;NG0NG8 03@0=C;>F8B>7 B0/01> 0?;0AB8G=C 0=5 G5@57 14 4V1 ?VA;O 22545==O
F8A?;0B8=C :V;L:VABL ;59:>F8BV2 C ?0FVT=BV2<>65 7=0G=> 7=86C20B8AO (4> 1,5 □ 10%; V =86G5).
V=V<0;L=0 :V;L:VABL B@<>1>F8BV2 A?>AB5@V30TBLAO ?@81;87=> G5@57 21 4>1C (C 450:8E
?0FVT=BV2 2>=0 <>65 7<5=HC20BLAO 4> 50 □ 10%; V =86G5). >:07=8:8 =>@<0;V7CNBLAO ?@81;87=>
G5@57 39 4V1.
>I@>O:VA=V, 7;>O:VA=V, =5A?5F8DVG=V ?CE;8=8!>AB5@V30;8AO 28?04:8 3>AB@>W ;59:5
I>:C B@02=>3> B@0:BC. V47=0G0NBLAO 0=>@5:AVO, =C4>B0, 1;N20==O, 1V;L C 4V;O=FV H;C=:0
B0 4V0@5O (70728G09 G5@57 1-4 3>48=8 ?VA;O 22545==O F8A?;0B8=C). 07=0G5=V A8<8 C
1V;LH>ABV ?0FVT=BV2 <8=0NBL ?@>BO3>< 24 3>48=. 5=H 28@065=V =C4>B0 B0 0=>@5:AVO
<>6CBL B@820B8 4> 7 4V1 ?VA;O 22545==O ?@5?0@0BC. # ?>>48=>:8E 28?04:0E @>72820TBLAO
70?0;5==O A;87>28E >1>;>=: @>B>2>W ?>@>6=8=8.
I>:C >@30=V2 A;CEC. >@CH5==O A;CEC 1C;8 2V47=0G5=V C 450:8E ?0FVT=BV2, O:8< F8A?;0B8=
22>48;8 C 4>7V 50 <3/<2 ?>25@E=V BV;0. B>B>:A8G=VABL F8A?;0B8=C T :CN. >@CH5==O A;CEC
<>6CBL 1CB8 =5>1>@>B=8<8, V=:;8 2@060TBLAO ;8H5 >4=5 2CE>. 0728G09 A?>AB5@V30NBLAO
HC< C 2CE0E B0/01> ?>@CH5==O A;CEC C 4V0?07=>V 28A>:8E G0AB>B (4000-8000 F). >@CH5==O
A;CEC 2V47=0G0;8AO B0:>6 C 728G09=>2>=V (250-2000 F). "0:>6 <>6;82V 3;CE>B0 V ?>@CH5==O
@>1>B8 25AB81C;O@=>3> 0?0@0BC C :<1V=0FVW V7 A8AB5<=8<8 70?0<>@>G5==O<8 (25@B83>).
?@>=8 G5@5?0 4> B5@0?VW F8A?;0B8=<< 01> >4=>G0A=> 7 =5N 71V;LHCT @878: 2B@0B8 A;CEC.
4=0: ;8H5 C ?>>48=>:8E 28?04:0E ?0FVT=B8 2B@0G0NBL 740B=VABL 4> =>@<0;L=>3> A?V;;C20==O
?VA;O ;V:C20==O F8A?;0B8=>
I>:C >@30=V2 7>@C. # ?>>48=>:8E 28?04:0E ?VA;O :<1V=>20=>W EVB5@0?VW F8A?;0B8=<< B0
V=H8<8 ?@5?0@0B0<8 A?>AB5@V30;0AO 2B@0B0 7>@C. V47=0G5=V 28?04:8 @>728B:C =01@O:C
48A:0 7>@>2>3> =5@20 7 ?>@CH5==O<8 7>@C, ?>@CH5==O :;L>@>A?@89<0==O, @>7?;82G0B89
7V@, ?V3<5=B0FVO AVB:V2:8, ?@>B5 2>=8 T >1>@>B=8<8 V ?VA;O 70:V=G5==O ;V:C20==O 7V@
2V4=>2;NTBLAO. 0DV:A>20=89 ;8H5 >48= 28?04>: @>728B:C >4=>1VG=>3> @5B@>1C;L10@=>3>
=52@8BC 7 2B@0B>N 3>AB@>B8 7>@C ?VA;O ?>;VEVB5@0?VW 7 ?>40;LH8< ;V:C20==O<
F8A?;0B8=>
I>:C =5@2>2> W A8AB5<8. V:C20==O F8A?;0B8=<< <>65 A?@8G8=8B8 ?5@8D5@8G=C =52@>?0BVN
(70728G09 42>1VG=C V A5=A>@=C), C 450:8E 28?04:0E 2B@0BC A<0:>2>W 01> B0:B8;L=>W
DC=:FVW G8 @5B@>1C;L10@=89 =52@8B 7 2B@0B>N 7>@C V ?>@CH5==O<8 F5@51@0;L=8E
DC=:FV9 (A?;CB0=VABN A2V4<>>ABV, =528@07=8< <>2;5==O<, 2 >:@5<8E 28?04:0E :V@:>2>N
A;V?>B>N, 2B@0B>N ?0<OBV, ?0@0;VG5<). V47=0G5=V 28?04:8 @>728B:C A8=<<=>W =59@>?0BVW
V ?0BVW A?8=>3> <>7:C. >2V4<>;O;>AO ?@> BO6:V C@065==O 3>;>2=>3> <>7:C (7>:@5<0 ?@>

>48= 28?04>: 3>AB@8E F5@51@>20A:C;O@=8E CA:;04=5=L, F5@51@0;L=89 0@B5@VWB, >;N7VN A>=>W 0@B5@VW, 5=F5D0;>?0BVN). "0:>6 <>6CBL 28=8:0B8 AC4<8. /:I> C ?0FVT=B0 2V47=0G5=89 >48= V7 707=0G5=8E 28I5 F5@51@0;L=8E A8< =5>1EV4=> =5309=> ?@8?8=8B8. 59@>B>:A8G=0 4VO F8A?;0B8=C <>65 1CB8 >1>@>B=>N, >4=0: C 45O:8E ?0FVT=BV2 ?>@CH5=V DC=:FVW =5 2V4=>2;NNBLAO =02VBL ?VA;O 70:V=G5==O ;V:C20==O F8A?;0B8=>O28 =59@>B>:A8G=>W 4VW F8A?;0B8=C <>6CBL 2V47=0G0B8AO O: ?VA;O B@820;>W B5@0?VW, B0: V ?VA;O 22545==O ?5@H>W 4>78. >@CH5==O >128=, <5B01>;V7# ?>>48=>:8E 28?04:0E @>72820NBLAO 3V?><03=VT:0;LFVT=0B@VT D>AD0B5:0;VT@1FVO 707=0G5=8E :0BV>=V2 C =8@:>28E :0=0;LFOE 7<5=HCTBLAO). ;5@3VG=V @50:FVW.# ?>>48=>:8E 28?04:0E @>72820NBLAO 0=0DV;0:B8G=V @50:FVW (7 B0:8<8 ?@>O20<8 O: 28A8?0==O, :@>?82O=:0, 5@8B5<0, A25@1V6). C;8 >:@52V4><;5==O ?@> 0@B5@V0;L=C 3V?>B5=7VN, B0EV:0@4VN, 7048H:C, 1@>=E>A?07<, =01@O: >1;8GGO V ?@>?0A=8FN. # B0:8E 28?04:0E <>65 1CB8 =5>1EV4=8< ;V:C20==O 0=B83VAB0 I>:C 35?0B>1V;0@=>W A8AB5<8. # ?>>48=>:8E 28?04:0E @>72820NBLAO ?>@CH5==O DC=:FVW ?5GV=:8 7 ?V428I5==O< @V2=V2 A8@>20B:>28E B@0=A04=0: FV 71>@>B=8<8. =:>;8 2V47=0G0TBLAO 7=865==O @V2=O 0;L1C6;825 ?V428I5==O @V2=V2 ?5GV=:>28E D5@<5=BV2 V 1V;V@C1V=C :@>2V. I>:C A5@F52>-AC48==>W A8AB5<8. # ?>>48=>:8E 28?04:0E @>72820NBLAO ?>@CH5==O A5@F52>3> @8B:@5<0 1@048:0@4VO, B0EV:0@4VO B0 V=HV 0@8B4V 2V47=0G0NBLAO 72V4> <;O;>AO ?@> 7C?8=:C A5@FO ?@8 ;V:C20==V F8A?;0B8=< C :<1V=0FVW 7 V=H8<8 F8B>AB0B8:0 <8, >4=0: F5 B@0?;OTBLAO =04728G09=> @V4:>. >6;825 28=8=:5==O BO6:>W VH5W E2>@>18 A5@FO, ?>@CH5==O A5@F52>W 4VO;L=>ABV, V=D0@:BC:0@40. I>:C AC48==>W A8AB5<8. # ?>>48=>:8E 28?04:0E ?>2V4><;O;>AO ?@> @>728B>: 20A:C;O@=8E ?>@CH5=L (F5@51@0;L=0 01> :0@4V0;L=0 VH5@CH5==O ?5@8D5@8G=>W F8@:C;OFVW :@>2V, ?>4V1=V 4> A8=4@>). >6;82V B@<1>B8G=0 0=3V>?0BVO (35<>;VB8G=89 C@5<), ;59:>5=F5D0;>?0BVO, 5<1>;VO ;535=52>W 0@B5@VW. I>:C VW A8AB5<8. >6;820 VAC?@5AVO. >@CH5==O 7 I>:C 5=4>:@8==>W A8AB5<8. >6;825 ?V428I5==O @V2=O 020BFV :@>2V.# ?>>48=>:8E 28?04:0E 2V47=0G0;0AO =5045:20B=0 A5:@5FVO 0=B84VC@5B8G=>3> 3>@<=>C. =HV ?>1VG=V 5D5:B8. VA;O 2=CB@VH=L>25==>3> 22545==O ?@5?0@0BC <>6;8289 ;>:0;L=89 =01@O: V 1V;L, 5@8B5<0, 28@07:8 =0 H:V@V B0 D;51VB C !?>AB5@V30;0AL ?>O20 <5B0;528E 2V4:;045=L =0 OA=0E, 38:02:0. >6;82V 0;>?5FVO, ?>@CH5==O A?5@<0B>35=57C B0 >2C;OFVW, 0 B0:>6 1>;NGO 3V=5:<0ABVO. V47=0G5=V 28?04:8 ?=52<>=VW, 48E0;L=>W =54>AB0B=>ABV. >2V4><;O;>AO ?@> <>6;8289 72O7>: AC20==O< F8A?;0B8=C V @>728B:< 2B>@8==>3> =5;V 1;0AB=>3> ;59:>7C. 3V4=> 7 V=D>@<0FVTN 7 :V;L:>E =570;56=8E 465@5;, <>6;8289 72O7>: <1V=>20=>N EVB5@0?VTN F8A?;0B8=>< C ?>T4=0==V 7 V=H8<8 ?@5?0@0B0<8 V @>728B:< 20A:C;O@=8E ?>@CH5=L (F5@51@0;L=>N 01> :>@>=0@=>N VH5@CH5==O<8 ?5@8D5@8G=>W F8@:C;OFVW :@>2V, ?>4V1=8 <8 4> A8=4@>). "5>@5B8G=> F8A?;0B8= T :0=F5@>35==8< (28E>4OG8 7 <5E0=V73> 4VW), ?@>B5 ?@0:B8G=8E 4>:07V2 FL>3> =5<0T.# ?>>48=>:8E 28?04:0E A?>AB5@V30;8AO ?@>O28 3>AB@>3> ;59:>7C =0 B;V B5@0?VW F8A?;0B8=><, O:V 2 FV;>FVNNBLAO V 7 V=H8<8 ;59:>>35==8<8 ?@5?0@0B0<8. @8 ;V:C20==V F8A?;0B8=< C ?>>48=>:8E 28?04:0E B0:>6 2V47=0G0;8AO 3V?5@E>;5AB5@8=53> 3>@ <>=C, ?V428I5==O @V2=O 020BFV :@>2V, B@<1>B8G=0 0=3V>?0BVO C ?>T4=0==V 7 35<>;VB8G=8 < C@5 =>4V A?>AB5@V30TBLAO ?V428I5==O :>=F5=B@0FVW 70;V70 C :@>2V.

5@54>7C20==O.

>AB@5 ?5@54>7C20==O F8A?;0B8=C <>65 ?@8725AB8 4> =8@:>2>W =54>AB0B=>ABV, ?5GV=:>2>W =54>AB0B=>ABV, 3;CE>B8, >DB0;L<>B>:A8G=>ABV (2;;NG0NG8 2V4H0@C20==O AVB:V2:8), 7=0G=>3> ?@83=VG5==O DC=:FVW :VAB:>2>3><>7:C, =C4>B8, I> =5 ?V440TBLAO ;V:C20==N, 1;N20==O B0/01> =52@8BC. 5@54>7C20==O <>65 1CB8 ;5B0;L=8A<>B8G=89 4VC@57 >4@07C 6 ?VA;O ?5@54>7C20==O <>6CBL 7<5=H8B8 B>:A8G=89 2?;82 F8A?;0B8=C.

@07V 7=0G=>3> ?5@54>7C20==O (≥ 200 <3/<2 ?>25@E=V BV;0) 2=0A;V4>: ?@>E>465==O
F8A?;0B8=C :@V7L 35<0B>5=F5D0;VG=89 10@T@ <65 A?>AB5@V30B8AO 157?>A5@54=V9 2?;82 =0
@5A?V@0B>@=89 F5=B@ 7 28=8:=5==O< 703@>7;828E 4;O 68BBO @5A?V@0B>@=8E @>7;04V2 V
?>@CH5==O :8A;>B=>-;C6=>3> 10;0=AC.
!75F8DVG=>3> 0=B84>BC C 28?04:C ?5@54>7C20==O F8A?;0B8=>< =5<0T. 02VBL O:I> ?@>25AB8 35
<4V0;V7 ?@>BO3>< 4 3>48= ?VA;O ?5@54>7C20==O, 5D5:B 2V4 282545==O F8A?;0B8=C 7 >@30=V7
B0 H284:> 7207CTBLAO 7 1V;:0<8.
28?04:C ?5@54>7C20==O ?>:070=V 7030;L=V ?V4B@848.

0AB>AC20==O C ?5@V>4 203VB=>ABV 01> 3>4C20==O 3@C44N.

\$5@B8;L=VABL. ?0B8= <65 A?@8G8=8B8 B82C 01> ?>ABV9=C 157?;V4=VABL. ">>2V:0<, O:V 2
<091CB=L>5>1EV4=> ?>@048B8AO AB>A>2=> :@V>:=A5@20FVW WE A?5@<8 4> ?>G0B:C
B5@0?VW.
03VB=VABL. 5<0T 4>AB0B=L>W :V;L:>ABV V=D>@<0FVW I>4> 70AB>AC20==O F8A?;0B8=C C
203VB=8E 6V=>:. ?0B8= <65 <0B8 B>:A8G=89 2?;82 =0 ?;V4 B0, '@C=BCNG8AL =0 D0@
<0:>:>3VG=8E 2;0AB82>ABOE, <65 A?@8G8=OB8 A5@9>7=V 45D5:B8 ?;>40. >A;V465==O =0
B20@8=0E 70A2V4G8;8 @5?@>4C:FV9=C B>:A8G=VABL B0 B@0=A?;0F5=B0@=C :0=F5@>35==VABL.
">=5 A;V4 70AB>A>2C20B8 203VB=8<, O:I> 4;O FL>3> =5<0T 68BBT28E ?>:070=L.
G>:>2V:0<, V 6V=:0< @5?@>4C:B82=>3> 2V:C, O:V ?@89<0NBL F8A?;0B8=, A;V4 :>@8ABC20B8AO
:>=B@0F5?B82=8<8 70A>10<8 4;O 70?>1V30==O 70?;V4=5==N ?V4 G0A V I>=09<5=H5 ?@>BO3>< 6
?VA;O 70:V=G5==O B5@0?VW ?0FVT=B 1060T<0B8 4VB59, 9>?5@54=L> ?@>:=AC;LBC20B8AO C
D0EV2FO-35=5B8:0.
>4C20==O 3@C44N. ?0B8= 1C2 28O2;5=89 C 3@C4=>4C20==O 3@C44N ?V4 G0A B5@0?VW
F8A?;0B8=>< ?@>B8?>:070=5.

VB8.

4VB59 ?5@54 ?>G0B:>< =0ABC?=>3> :C@AC ;V:C20==O A;V4 ?5@52V@8B8, I>1 3>;>2=V ?>:07=8:8
(:@50B8=V= A8@>20B:8 :@>2V, A5G>28=0, ;59:>F8B8, B@>1>F8B8, 0C4V>3@0<0) ?>25@=C;8AO 4>
2V4?>2V4=8E 2V:>28E =>@

A>1;82V 70E>48 157?5:8.

/: V ?@8 @>1>BV 7 1C4L-O:8<8 V=H8<8 F8B>B>:A8G=8<8 ?@5?0@0B0<8, ?@8 <0=V?C;OFVOE 7
?0B8=>< «1525» =5>1EV4=> 4>B@81>2O7:>2> :>@8ABC20B8AO 70E8A=8< >4O3>< (>4=>@07>28<8
@C:028G:0<8, <0A:0<8, >:C;O@0<8, E0;0B0<8, H0?>G:0<8), ?@8 <6;82>ABV ?@0FN20B8 ?V4
28BO6:>N.
!;V4 70?>1V30B8 ?>B@0?;O==N @>7G8=V2 F8A?;0B8=C =0 H:V@C B0/01> A;87>2V >1>;>=:8. /:I> F5
2A5 6 AB0;>AO, C@065=5 <8B8 25;8:>N :V;L:VABN 2>48 V 7<0AB8B8 :@5<< ?@8 ?>O2V
?>4@07=5==O (C 45O:8E >AV1, GCB;828E 4> ?;0B8=8, <6CBL A?>AB5@V30B8AO H:V@=V
@50:FVW).
03VB=V <548G=V ?@0FV2=8:8 =5 ?>28==V ?@0FN20B8 7 F8A?;0B8=>
528:>@8AB0=V @>7G8=8, V=AB@C<5=B8 B0 <0B5@V0;8, O:V 28:>@8AB>2C20;8AO ?@8
<0=V?C;OFVOE 7 F8A?;0B8=><, ?>28==V 1CB8 7=815=V 73V4=> 7 287=0G5=>N ?@>F54C@>N.
>7C20==O (@>7@0EC=>: 4>78) F8A?;0B8=C A;V4 ?@>2>48B8 >A>1;82> >15@56=>.

A>1;82>ABV 70AB>AC20==O.

V:C20==O F8A?;0B8=>< <0T 74V9A=N20B8AO ?V4 =03;O4>< :20;VDV:>20=>3> ;V:0@O->=:>;>30.
;O F8A?;0B8=C E0@0:B5@=0 :CB>B>:A8G=0, =5D@>B>:A8G=0 B0 =59@>B>:A8G=0 4VO. >3>
B>:A8G=VABL <65 ?>A8;N20B8AO ?@8 :><1V=>20=>AC20==V 7 V=H8<8 ?@5?0@0B0<8, O:V
G8=OBL B>:A8G=C 4VN =0 707=0G5=V >@30=8 B0 A8AB5<8.
5D@>B>:A8G=VABL. ?0B8= A?@8G8=OT 206:V :CB>:A8G=V 5D5:B8. ;O 7=865==O
=5D@>B>:A8G=>ABV =5>1EV4=> ?@>2>48B8 045:20B=C 3V4@0B0FVN E2>@8E ?5@54, ?V4 G0A V
?VA;O 2=CB@VH=L>25==>3> 22545==O F8A?;0B8=C. VC@57 100<;/3>4 01> 1V;LH5 <0T B>:A8G=C
4VN F8A?;0B8=C. 0;56=89 4VC@57 <65 1CB8 70157?5G5=89 70 4>?><3>N ?>?5@54=L>W
3V4@0B0FVW H;OE>< 2=CB@VH=L>25==>3> 22545==O 2 ; 2V4?>2V4=>3> @>7G8=C 01>
0=0;>3VG=>W 3V4@0B0FVW ?VA;O 22545==O F8A?;0B8=C (@5:>5=4CTBLAO 22545==O @>7G8=C 2

>1A07V 2500 < /<2 ?@>BO3<< 24 3>48=). /:I> 0:B82=>W 3V4@0B0FVW =54>AB0B=L> 4;O ?V4B@8 <0==O =0;56=>3> 4VC@57C, <>6CBL 1CB8 ?@87=0G5=V >A<>B8G=V 4VC@5B8:8 (=0?@8::04, <0=VB>;).

59@>?0BVO. >2V4><;O;>AO ?@> 28?04:8 BO6:>W =59@>?0BVW. &V CA::04=5==O <>6CBL 1CB8 =572>@>B=8<8 V <>6CBL ?@>O2;OB8AO C 283;O4V ?0@5AB57VW, 0@5D;5:AVW, 2B@0B8 ?@>?@V>F5?B82=>W GCB;82>ABV B0 2V4GCBBO 2V1@0FV9. >2V4<<;O;>AO B0:>6 ?@> 28?04:8 2B@0B8 @CE>2>W DC=:FVW. 52@>;>3VG=5 >1AB565==O ?0FVT=BV2 A;V4 ?@>2>48B8 =0 @53C;O@=V9 >A=>2V.

B>B>:A8G=VABL. !8<0<8 >B>B>:A8G=>ABV <>6CBL 1CB8 HC< C 2CE0E B0/01> ?>@CH5==O A;CEC C 4V0?07>=V 28A>:8E G0AB>B (4000 4> 8000 F). # 450:8E 28?04:0E <>65 A?>AB5@V30B8AO ?>@CH5==O A;CEC C =>@<0;L=>2>=V. B@0B0 A;CEC<<65 1CB8 >4=>AB>@>==L>N 01> 42>AB>@>==L>N V <0T 1V;LHC G0AB>BC V BO6:VABL ?@8 ?>2B>@=>48=>:8E 28?04:0E ?>2V4> <;O;>AO ?@> @>728B>: 3;CE>B8 ?VA;O ?5@H>3> 22545==O F8A?;0B8=C. >?5@54=T 01> >4=>G0A=5 >?@>=8 G5@5?0 71V;LHCT @878: >B>B>:A8G=8E CA::04=5=L, I> <>65 1CB8 ?>2O70=> 7 ?V:<< :>=F5=B@0FVW F8A?;0B8=C C ?;072V. 5 7OA>20=>, G8 T >B>B>:A8G=VABL, V=4C:>20=0 F8A?;0B8=> <, >1>@>B=>N. 5@54 ?>G0B:<< ;V:C20==O F8A?;0B8=<< V ?5@54 ?>G0B:<< :>6=>3> =0ABC?=>3> :C@AC B5@0?VW =5>1EV4=> 7=V<0B8 0C4V>3@0<8.

5@54 ;V:C20==O<, C ?@>F5AV B5@0?VW V ?VA;O ;V:C20==O F8A?;0B8=× =5>1EV4=> :>=B@>;N20B8:

- DC=:FVN =8@>;;
- DC=:FVN ?5GV=:8;
- DC=:FVN A8AB5<8 :@>2>B2>@5==O (:V;L:VABL 5@8B@>F8BV2, ;59:>F8BV2 V B@>1>F8BV2);
- @V2=V 5;5:B@>;VBV2 A8@>20B:8 :@>2V (:>=F5=B@0FVW :0;L:VFN, =0B@VN, :0;VN, <03=VN). =0;V78 =5>1EV4=> ?>2B>@N20B8 I>B86=O ?@>BO3<< CAL>3> ?5@V>4C ;V:C20==O F8A?;0B8=> 0ABC?=89 :C@A B5@0?VW =5 <>6=0 @>?>G8=0B8 4> =>@<0;V70FVW 3>;>2=8E ?>:07=8:V2, 0 A0<5 (C 4>@>A;8E):

- :@50B8=V= A8@>20B:8 :@>2V: ≤ 130
- A5G>28=0: < 25 <3/4;;
- :V;L:VABL ;59:>F8BV2:> 4,0 □ 109/;;
- :V;L:VABL B@>1>F8BV2: > 100 □ 109/;;
- 0C4V>3@0<0: @57C;LB0B8 C <560E =>@<0;L=8E ?>:07=8:V2.

A>1;820 >15@56=VABL =5>1EV4=0 ?@8 ;V:C20==V ?0FVT=BV2 7 ?5@8D5@8G=>N =52@>?0BVTN, =5 A?@8G8=5=>N F8A?;0B8=×, 0 B0:>6 ?0FVT=BV2 7 3>AB@8<8 10:B5@V0;L=8<8 B0 2V@CA=8<8 V=D5:FVO<8.

@07V ?0@025=>7=>3> 22545==O ?@5?0@0BC =5>1EV4=>:

- =5309=> ?@8?8=8B8 V=DC7VN F8A?;0B8=C;
- =5 @CE0NG8 3>;:C, 28:>=0B8 0A?V@0FVN 5:AB@02070BC 7 B:0=8= V ?@><8B8 WE 0,9 % @>7G8=× =0B@VN E;>@84C (>A>1;82> C @07V 70AB>A>2C20==O @>7G8=C 4;O V=DC7V9 7 :>=F5=B@0FVTN F8A?;0B8=C 28I5 70 @5:><5=4>20=C).

VA;O 22545==O F8A?;0B8=C G0AB> A?>AB5@V30NBLO =C4>B0, 1;N20==O, 4V0@50. @>DV;0:B8G=5 70AB>AC20==O 0=B85<5B8:V2 <>65 4>?><>3B8 70?>1V3B8 =C4>BV B0 1;N20==N 01> 6 7<5=H8B8 WE V=B5=A82=VABL. B@0B8 @V48=8 C=0A;V4>: 1;N20==O 01> 4V0@5W =5>1EV4=> :> C7>70;56=0 =8@:>20 =54>AB0B=VABL T >A=>2=8 D0:B>@>× B>:A8G=>ABV, O:89 >1<56CT 4>7C F8A?;0B8=C. 09G0ABVH5 2V47=0G0NBLO ?04V==O @V2=O ;:C1>G:>2>W DV;LB@0FVW, O:5 ?@>O2;OTBLAO ?V49><< @V2=O :@5?B8=V=C A82>@>B:8 :@>2V V 7=865==O< 5D5:B82=>3> =8@:>2>3> ?;07<>B>:C. V?5@C@8:5

40B=VABL 2?;820B8 =0 H284:VABL @50:FVW ?@8 :5@C20==V 02B>B@0=A?>@B>× 01> @>1>BV 7 V=H8<8 <5E0=V7<0<8.

>A;V465=L I>4> 2?;82C =0 740B=VABL :5@C20B8 B@0=A?>@B=8<8 70A>10<8 B0 V=H8<8 <5E0=V7<0 <8 =5 ?@>2>48;>AO. @>B5 ?@>DV;L ?>1VG=8E @50:FV9 (=0?@8::04, =5D@>B>:A8G=VABL)<<65 =530B82=> 2?;820B8 =0 740B=VABL :5@C20B8 B@0=A?>@B=8<8 70A>10<8 B0 V=H8<8 <5E0=V7<0<8. 0FVT=B0<, C O:8E 7O2;ONBLAO FV O28I0 (=0?@8::04, A>=:82VABL 01> 1;N20==O), =5 A;V4 :5@C20B8 02B><<1V;5< 01> ?@0FN20B8 7 <5E0=V7<0<8.

70T<>4VO 7 V=H8<8 ;V:0@AL:8<8 70A>10<8 B0 V=HV D>@<8 270T<>4V9.

VT;>AC?@5A82=0 4VO F8A?;0B8=C ?>A8;NTBLAO ?@8 AC?CB=L>AC20==V V=H8E ?@5?0@0BV2, O:V ?@83=VGCNBL DC=:FVN :VAB:>2>3><>7:C, 01> ?@><5=52>W B5@0?VW.

5D@>B>:A8G=0 4VO F8A?;0B8=C <>65 ?>A8;N20B8AO ?@8 AC?CB=L>B5=782=8<8 70A>10<8, O:V A5 @8 AC?CB=L>AC20==V 0;>?C@8=>;C, :>;EVF8=C, ?@>15=5F84C 01> AC;LDV=?V@07>=C 4>78 F8E ?@5?0@0BV2 G0A>< 4>2>48BLAO :>@83C20B8, >A:V;L:8 F8A?;0B8= A?@8G8=OT ?V428I5==O :>=F5=B@0FVW A5G>2>W :8A;>B8 C :@>2V.

0 28=OB:>< ?0FVT=BV2, O:8< F8A?;0B8= 22>4OBL C 4>70E ?>=04 60 <3/<2 ?>25@E=V BV;0 V C O:8E A5G>284V;5==O =5 ?5@528ICT 1000<; 70 24 3>48=8, E2>@8< =5 A;V4 ?@>2>48B8 D>@A>20=89 4VC@57 7 28:>@8AB0==O< :0=0;LF528E 4VC@5B8:V2, >A:V;L:8 F5 <>65 ?@8725AB8 4> CH:>465==O =8@>: V ?>A8;5==O >B>B>:A8G=>ABV.

!8<8 >B>B>:A8G=>W 4VW F8A?;0B8=C (=0?@8::04, 70?0<>@>G5==O, HC< C 2CE0E) <>6CBL <0A:C20B8AO ?@8 AC?CB=L>AC20==V B0:A0?V=C, <5:>;78=C, D5=>BV078=V2, BV>:A0=B8=V2 01> B@8<5B>15=70

5D@>B>:A8G=V ?@5?0@0B8 (=0?@8::04, F5D0;>A?>@8=8, 03;V:>7848) B0 >B>B>:A8G=V ;V:0@AL:V 70A>18 (=0?@8::04, 03;V:>7848) ?>B5=VFNBL B>:A8G=C 4VN F8A?;0B8=C =0 2V4?>2V4=V >@30=8. V4 G0A 01> ?VA;O ;V:C20==O F8A?;0B8=< A;V4 7 >15@56=VABN ?@87=0G0B8 ?@5?0@0B8, O:V 282>4OBLAO ?5@5206=> G5@57 =8@:8 (=0?@8::04, 1;5> @8 :><1V=>20=>AC20==V VD>AD0AB5@V30TBLAO ?>A8;5=0 5:A:@5FVO 1V;;0 B0 ?>A8;N20;0AL =5D@>B>:A8G=VABL. D>AD06 ?>B5=VFNNT >B>B>:A8G=C 4VN F8A?;0B8=C, E>G0 A0< ?> A>1V VD>AD0B>B>:A8G=89.

V4 G0A >4=>3> @0=4>20=>3> ;V=VG=>3> 4>A;V465==O 1C;> 2V47=0G5=>, I> 2V4?>2V4L =0 B5@0?VN F8A?;0B8=<< ?0FVT=B>: 7 ?@>3@5ACNG8< @0:>< OTG=8:0 3V@H0 ?@8 AC?CB=L> AC20==V ?V@84>:A8=C V 35:A0<5B8;<5;0

C;> 2AB0=>2;5=>, I> ?@8 22545==V ?0;;VB0:A5;C ?VA;O F8A?;0B8=C ;V@5=A ?0;;VB0:A5;C<>65 7=86C20B8AO =0 33 % V B0:8< G8=>< <>65 ?>A8;N20B8AO =59@>B>:A8G=VABL.

@8 :><1V=>20=V9 B5@0?VW F8A?;0B8=<<, 1;5<< B0 5B>?>784<< C :V;L:>E 28?04:0E 1C;> 70DV:A>20=> 7=865==O :>=F5=B@0FVW ;VBVN C :@>2V. ">5=4CTBLAO :>=B@>;N20B8 @V2=V ;VBVN.

?0FVT=BV2 7 <5B0AB0B8G=8<8 01> ?>H8@5=8<8 ?CE;8=0<8 4>F5B0:A5; C :><1V=0FVW 7 F8A?;0B8=>< A?@8G8=N202 1V;LH B06:89 =59@>B>:A8G=89 5D5:B (70;56=89 2V4 4>78 B0 A5=A>@=89), =V6 >1842V 4VNGV @5G>28=8 C 283;04V <=>=>B5@0?VW C AE>68E 4>70E. @8 >4=>G0A=>AC20==V F8A?;0B8=C B0 F8::>A?>@8=C A;V4 2@0E>2C20B8 =04W A8AB5<8 7 @878:> < @>728B:C ;V?@>;VD5@0FVW.

?0B8= <>65 7<5=HC20B8 01A>@1FVN D5=VB>W=C V B0:8< G8=>< 7=86C20B8 5D5:B82=VABL ?@>B85?V;5?B8G=>W B5@0?VW.

%5;0BCNGV A?>;C:8, 7>:@5<0 ?5=VF8;0

V4 G0A V ?@>B03<< B@L>E <=5 A;V4 ?@>2>48B8 20:F8=0FVN 6828<8 20:F8=0<8. 0AB>AC20==O 20:F8=8 ?@>B8 6>2B>W ;8E><0=:8 AC2>@> ?@>B8?>:070=5 G5@57 @878: @>728B:C ;5B0;L=>3> A8AB5<=>3> 70E2>@N20==O. >3;04C =0 28=8=:5==O @878:C A8AB5<=>3> 70E2>@N20==O, @5:> <5=4CTBLAO 70AB>A>2C20B8 V=0:B82>20=V 20:F8=8.

@8 >4=>G0A=>AC20==V >@0;L=8E 0=B8:>03C;O=BV2 @5:><5=4CTBLAO @53C;O@=> ?5@52V@OB8 @V25=L ?>:07=8:0 4=>3> =>@<0;V7>20=>3> 2V4=>H5==O (INR).

?0FVT=BV2, O:V >B@84=>G0A=> F8A?;0B8= B0 ?@>B8AC4<=<V ?@5?0@0B8, :>=F5=B@0FVO >AB0==VE C A8@>20BFV :@>2V <>65 7=86C20B8AL 4> AC1B5@0?52B8G=8E @V2=V2.

\$0@<0:>;>3VG=V 2;0AB82>ABV.

\$0@<0:>48=0

?0B8= (F8A-480@?;0B8=0-) T =5>@30=VG=>N A?>;C:>N, O:0N-7 3C0=V=C B0 045=V=C, B0 V=3V1CT A8=B57 2=0A;V4>: D>@:) 2A5@548=V =8B>: VN.

%>G0 ?@>B8?CE;8==0 4VO F8A?;0B8=C ?>2070=0 ?5@5206=> 7 V=3V1C20==O< A8=B57C, VA=CNBL V V=HV <5E0=V7<8 9>3> 0=B8=5>?;0AB8G=>W 4VW. >:@5<0 F8A?;0B8= ?V428ICT V35==VABL ?CE;8=. =:>;VB8G=0 4VO F8A?;0B8=C ?>@V2=O==0 7 4VTN 0;;V;CNG8E @5G>28=. ?0B8= B0:>6 <0T V AC?@5A82=V B0 0=B810:B5@V0;L=V 2;0AB82>ABV V ?V428ICT GCB;82VABL 4> ?>@> VO F8A?;0B8=C =0 ;VB8=8 =5 70;568BL 2V4 D078 F8;;C.

\$0@<0>:V=5B8:0.

VA;O 2=CB@VH=L>25==>3> 22545==O C 4>70E 20-120 <3/<2 ?>25@E=V BV;0 F8A?;0B8= H284:>
@>7?>4V;OTBLAO 2 CAVE B:0=8=0E. 0928I0 :>=F5=B@0FVO ?;0B8=8 A?>AB5@V30TBLAO C
?5GV=FV, ?5@542V9 70;>7V B0 =8@:0E, 45I> =86G0 C A5G>2>2V 72O7CTBLAO 7 1V;:0<8. &59 72O7>:,
V<>2V@=>, <0T =5>1>@>B=89 E0@0:B5@. 2O70=89 7 1V;:0<8 F8A?;0B8= =5 <0T ?@>B8?CE;8==8E
2;0AB82>AB59. \$0@<0>:V=5B8:0 F8A?;0B8=C <0T =5;V=V9=89 E0@0:B5@. 57 CG0ABV D5@<5=BV2
2V= B@0=AD>@48= 01> :V;L:0<5B01>;V BV2. VA;O AB@C<8==>3> 2=CB@VH=L>25==>3> 22545==O
C 4>7V 50-100 <3/<2 ?>25@E=V BV;0 ?@>F5A 5;V4 =0?V2282545==O F8A?;0B8=C 7 ?;07<8 :@>2V
B@820;VH89 C ?0FVT=BV2 7 ?>@CH5==O<8 DC=:FVW =8@>:. "5>@5B8G=> 2V= B0:>6 <>65 1CB8
1V;LH B@820;8< C E2>@8E 7 0AF8B<< G5@57 V=B5=A82=5 72O7C20==O F8A?;0B8=C 7 1V;:0<8.
#=0A;V4>: 7=0G=>3> 72O7C20==O ?;0B8=8 7 1V;:0<8 :@>2V A?>AB5@V30TBLAO B@820;5 01>
=5?>2=5 282545==O F8A?;0B8=C 7 >@30=V74 84-120 3>48= V7 A5G5N 282>48BLAO 27-45 % 22545=>W
4>78. @8 B@820;8E V=DC7VOE :V;L:VABL 5:A:@5B>20=>3> V7 A5G5N F8A?;0B8=C 1V;LH0.
:A:@5FVO 7 :0;>< 2AB>

\$0@<0F52B8G=V E0@0:B5@8AB8:8.

A=>2=V DV78:>-EVABV: ?@>7>@89, 15710@2=89 01> <0965 15710@2=89 @>7G8=.

5AC

?0B8= 2ABC?0T 2 @50:FVN 7 0;NBC20==V V 22545==V @>7G8=C 4;O V=DC7V9 =5 <>6=0
28:>@8AB>2C20B8 V=AB@C<5=B8 7 G0AB8=0<8, O:V 2>=8 <>6CBL :>=B0:BC20B8 7 ?@5?0@0B<<
(F5 AB>ACTBLAO A8AB5< 4;O 2=CB@VH=L>25==8E V=DC7V9, 3>;:, :0B5B5@V2, H?@8FV2 B>I>).
?0B8= «1525» =5 <>6=0 7
=B8>:A840=B8 (=0?@8;:04, =0B@VN <5B01VAC;LDVB), 1V:0@1>=0B8 (=0B@VN 1V:0@1>=0B),
AC;LD0B8, DB>@C@0F8; V ?0;:VB0:A5; <>6CBL V=0:B82C20B8 F8A?;0B8= 2 V=DC7V9=8E A8AB5<0E.

"5@ABV.

>=F5=B@0B 4;O @>7G8=C 4;O V=DC7V9 0,5 <3/<; 3 @>:8.
>=F5=B@0B 4;O @>7G8=C 4;O V=DC7V9 1 <3/<; 2 @>:8.

#<>28 715@V30==O.

15@V30B8 2 >@83V=0;L=V9 C?0:>2FV ?@8 B525 °C. 5 >E>;>46C20B8 V =5 70<>@>6C20B8. 15@V30B8
C =54>ABC?=>

#?0:>2:0.

> 20 <; (10<3) 01> 50 <; (25<3), 01> 100 <; (50<3) C D;0:>=V 01> ?> 100 <; (100<3) C D;0:>=V.
\$:0:>=8 7 :>@8G=52>3> A:;0, 70:C?>@5=V AV@8<8 :0CGC:>28<8 ?@>1:0<8 V 4>40B:>2> 70?5G0B0=V
0;N; ?> 1 D;0:>=C @07<< 7 V=AB@C:FVTN 4;O <548G=>3> 70AB>AC20==O C:@0W=AL:>N <>2>N C
:0@B>=V9 :>@>1FV.

0B53>@VO 2V4?CA:C.

0 @5F5?B>

8@>1=8:.

\$0@<0 5A. /

EBEWE Pharma Ges.m.b.H. Nfg. KG

VAF57=0E>465==O.

>=475THB@0AA5 11, 4866 #=B5@0E 0< BB5@75T, 2AB@VO /
Mondseestrasse 11, 4866 Unterach am Attersee, Austria